# M.Com-(Hons.) Five Years Integrated

**Scheme of Examinations & Syllabi w.e.f. session 2012-13**

## First Semester

<table>
<thead>
<tr>
<th>Sr.No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>MCH-1.01</td>
<td>An Introduction to Statistics</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>2.</td>
<td>MCH-1.02</td>
<td>Business Communication</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>3.</td>
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<td>Business Organisation</td>
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<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>4.</td>
<td>MCH-1.04</td>
<td>An Introduction to Accounting</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>5.</td>
<td>MCH-1.05</td>
<td>Fundamentals of Economics</td>
<td>80</td>
<td>20</td>
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<td>3 Hrs.</td>
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<tr>
<td>6.</td>
<td>MCH-1.06</td>
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<td>20</td>
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## Second Semester

<table>
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<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
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<th>Time</th>
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<tbody>
<tr>
<td>1.</td>
<td>MCH-2.01</td>
<td>Financial Accounting for Business</td>
<td>80</td>
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<td>MCH-2.02</td>
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<td>80</td>
<td>20</td>
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<td>3.</td>
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<td>Business Statistics</td>
<td>80</td>
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<td>4.</td>
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<td>Business Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>5.</td>
<td>MCH-2.05</td>
<td>Business Law-II</td>
<td>80</td>
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<td>6.</td>
<td>MCH-2.06</td>
<td>Introduction to Computers</td>
<td>60</td>
<td>40 (P)*</td>
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**Environmental Studies (Qualifying Paper)**

**Total Marks = 650**

**Total Marks of 1st and 2nd semester 650+650 = 1300**
M.Com-(Hons.) Five Years Integrated

Scheme of Examinations & Syllabi w.e.f. session 2013-14

**Third Semester**

<table>
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<tr>
<th>Sr.No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tr>
<td>1.</td>
<td>MCH-3.01</td>
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<td>80</td>
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<td>2.</td>
<td>MCH-3.02</td>
<td>Corporate Accounting-I</td>
<td>80</td>
<td>20</td>
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<td>MCH-3.03</td>
<td>Cost Accounting</td>
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<td>20</td>
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<td>4.</td>
<td>MCH-3.04</td>
<td>Company Law -I</td>
<td>80</td>
<td>20</td>
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<td>MCH-3.05</td>
<td>Principles of Marketing</td>
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**Fourth Semester**

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<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tr>
<td>1.</td>
<td>MCH-4.01</td>
<td>Corporate Accounting -II</td>
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<td>20</td>
<td>100</td>
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<td>2.</td>
<td>MCH-4.02</td>
<td>Business Ethics</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>3.</td>
<td>MCH-4.03</td>
<td>Company Law-II</td>
<td>80</td>
<td>20</td>
<td>100</td>
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<td>4.</td>
<td>MCH-4.04</td>
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<td>5.</td>
<td>MCH-4.05</td>
<td>Financial Institutions</td>
<td>80</td>
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<td>6.</td>
<td>MCH-4.06</td>
<td>Auditing</td>
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<td><strong>Total</strong></td>
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<td><strong>650</strong></td>
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**Total Marks of 3\textsuperscript{rd} & 4\textsuperscript{th} semester** 650 + 650 = 1300
M.Com-(Hons.) Five Years Integrated  
 Scheme of Examinations & Syllabi w.e.f. session 2014-15

Fifth Semester

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tbody>
<tr>
<td>1</td>
<td>MCH-5.01</td>
<td>Financial Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>Hrs.</td>
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<td>2</td>
<td>MCH-5.02</td>
<td>Investment Analysis</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>3</td>
<td>MCH-5.03</td>
<td>Indian Economy: Growth &amp; Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>4</td>
<td>MCH-5.04</td>
<td>Retail Management &amp; Sales Procedure</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>5</td>
<td>MCH-5.05</td>
<td>Income Tax</td>
<td>80</td>
<td>20</td>
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<td>6</td>
<td>MCH-5.06</td>
<td>Insurance &amp; Risk</td>
<td>80</td>
<td>20</td>
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<td>3 Hrs.</td>
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Viva-Voce of Training Report -- -- 50

Total Marks 650

Sixth Semester

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<th>Sr. No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>MCH-6.01</td>
<td>Accounting for Managers</td>
<td>80</td>
<td>20</td>
<td>100</td>
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<td>MCH-6.02</td>
<td>International Business</td>
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<tr>
<td>3</td>
<td>MCH-6.03</td>
<td>Income Tax Law and Administration</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>4</td>
<td>MCH-6.04</td>
<td>Human Resource Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>5</td>
<td>MCH-6.05</td>
<td>Business Environment</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<td>6</td>
<td>MCH-6.06</td>
<td>Computer Programming</td>
<td>60</td>
<td>40(P)*</td>
<td>100</td>
<td>3 Hrs.</td>
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</table>

Comprehensive Viva-Voce -- -- 50

*(P) Practical

Total Marks 650

Total Marks of 5th & 6th semester 650 + 650 = 1300
## M.Com (Hons) – VII Semester

**Scheme & Syllabi w.e.f. 2012-13**

### VII Semester

<table>
<thead>
<tr>
<th>Sr.No.</th>
<th>Paper Code</th>
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<th>Theory Marks</th>
<th>Int. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>MCH-7.01</td>
<td>Accounting for Managers</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>2.</td>
<td>MCH-7.02</td>
<td>Management Concepts</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>3.</td>
<td>MCH-7.03</td>
<td>Indian Business Environment</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 Hrs.</td>
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<tr>
<td>4.</td>
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<td>Elementary Managerial Economics</td>
<td>80</td>
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<td>5.</td>
<td>MCH-7.05</td>
<td>Statistical Analysis For Business</td>
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<td>6.</td>
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**Total** 600

### M.Com (Hons) – VIII Semester

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<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
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<th>Time</th>
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<td>MCH-8.01</td>
<td>Management Accounting</td>
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<td>MCH-8.02</td>
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<td>3.</td>
<td>MCH-8.03</td>
<td>Economic Environment of Business</td>
<td>80</td>
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<td>100</td>
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<td>4.</td>
<td>MCH-8.04</td>
<td>Managerial Economics-I</td>
<td>80</td>
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<td>100</td>
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<td>5.</td>
<td>MCH-8.05</td>
<td>Quantitative Techniques for Managerial Decisions</td>
<td>80</td>
<td>20</td>
<td>100</td>
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</table>

Comprehensive Viva-Voce 100 Marks

(Covering the syllabi of 7th & 8th Semester)

**Total Marks** 700

**Total marks of 7th & 8th Semester 600 + 700 = 1300**

**Note:** After completion of the VIII Semester Exams every student will have to complete a project to be assigned by the Department. The Project Report will be submitted during IX semester before the commencement of the examinations.
M.Com-(Hons.) Five Years Integrated

**Scheme of Examinations & Syllabi w.e.f. session 2013-14**

**M.Com (Hons) IX Semester**

**Compulsory Papers**

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tbody>
<tr>
<td>1.</td>
<td>MCH-9.01</td>
<td>Strategic Management-I</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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<td>2.</td>
<td>MCH-9.02</td>
<td>Accounting Theory</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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<td>Project Report</td>
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**Optional Papers (Any Four of the following)**

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<th>S.No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tbody>
<tr>
<td>3.</td>
<td>MCH-9.03</td>
<td>Corporate Tax &amp; Wealth Tax</td>
<td>80</td>
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<td>MCH-9.04</td>
<td>Higher Accounting &amp; Corporate Reporting</td>
<td>80</td>
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<td>100</td>
<td>3 hrs.</td>
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<td>5.</td>
<td>MCH-9.05</td>
<td>Investment Management</td>
<td>80</td>
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<td>100</td>
<td>3 hrs.</td>
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<td>6.</td>
<td>MCH-9.06</td>
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<td>7.</td>
<td>MCH-9.07</td>
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<td>10.</td>
<td>MCH-9.10</td>
<td>Project Planning &amp; Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
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<tr>
<td>11.</td>
<td>MCH-9.11</td>
<td>Financial Institutions &amp; Markets</td>
<td>80</td>
<td>20</td>
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</table>

**Total Marks** 700
M.Com-(Hons.) Five Years Integrated

Scheme of Examinations & Syllabi w.e.f. session 2013-14

M.Com (Hons) X Semester

**Compulsory Papers**

<table>
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<th>S.No.</th>
<th>Paper Code</th>
<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tbody>
<tr>
<td>1.</td>
<td>MCH-10.01</td>
<td>Strategic Management-II</td>
<td>80</td>
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<td>100</td>
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<td>2.</td>
<td>MCH-10.02</td>
<td>Accounting Theory &amp; Practice</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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**Optional Papers** *(Any Four of the following)*

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<th>Nomenclature of the Paper</th>
<th>Theory Marks</th>
<th>Int. Ass. Marks</th>
<th>Total Marks</th>
<th>Time</th>
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<tbody>
<tr>
<td>3.</td>
<td>MCH-10.03</td>
<td>Corporate Tax Planning &amp; Management</td>
<td>80</td>
<td>20</td>
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<tr>
<td>4.</td>
<td>MCH-10.04</td>
<td>Advanced Accounting</td>
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<td>20</td>
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<td>5.</td>
<td>MCH-10.05</td>
<td>Portfolio Management</td>
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<td>20</td>
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<td>3 hrs.</td>
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<tr>
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<td>Multinational Financial Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
</tr>
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<td>7.</td>
<td>MCH-10.07</td>
<td>Merchant Banking</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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<td>8.</td>
<td>MCH-10.08</td>
<td>Financial Management-II</td>
<td>80</td>
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<td>9.</td>
<td>MCH-10.09</td>
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<td>80</td>
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<td>Project Management</td>
<td>80</td>
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<td>100</td>
<td>3 hrs.</td>
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<td>11.</td>
<td>MCH-10.11</td>
<td>Development Banks &amp; Non-Banking Financial Institutions</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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<td>12.</td>
<td>MCH-10.12</td>
<td>Production &amp; Operations Management</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
</tr>
<tr>
<td>13.</td>
<td>MCH-10.13</td>
<td>International Finance</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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<td>14.</td>
<td>MCH-10.14</td>
<td>Financial Derivatives</td>
<td>80</td>
<td>20</td>
<td>100</td>
<td>3 hrs.</td>
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**Comprehensive viva**

(Covering the Syllabi of (9th & 10th Semester)

**Total Marks** 700

Total marks of 9th & 10th semester 700 + 700 = 1400
**PROJECT REPORT:** Every student of M.Com (Hons.) 1st & 3rd semesters shall be required to prepare a Project-Report on any subject of the concerned semester. The topic and the supervisor for the project will be decided by the College/Department. The project work shall consist of information collected from any kind / size of business / service entity. The work for project can be done after the classes are over and on holidays of the University because it is not based on training. Two copies of the Project - Report (in not more than two thousand words) shall be submitted by the student duly signed by the supervisor within 20 days after the commencement of theory examinations. The Principal of the concerned college/HOD shall place the Project-Reports for evaluation before the Board of Examiners comprising of supervisor and one external examiner to be appointed by the HOD Commerce, MDU Rohtak.

**TRAINING REPORT:** Every student of M.Com (Hons.) of 4th semester, shall be sent on 4 weeks training after the respective semesters in any Commercial / Industrial / Service Entities. The student shall submit two typed copies of the training report within 20 days after the commencement of theory examinations. Every student shall have to affix the certificate of training – completion from the Organisation where he / she joined for training program.

The evaluation of Project- Report/Training Report shall be done on the basis of presentation of the Report by the candidate and performance in the viva-voce. In case of dispute on evaluation between the examiner and the supervisor, the HOD Commerce, MDU Rohtak shall act as moderator. The awards of the Project Report shall be sent by the Principal of the concerned college/HOD to the Controller of Examinations.

**COMPREHENSIVE VIVA-VOCE:** The Comprehensive viva – voce, where – ever applicable shall be conducted jointly by internal and external examiners. The comprehensive viva – voce of 2nd, 4th and 6th semesters shall contain the entire syllabi of 1st, 2nd and 3rd year courses respectively. The awards of the viva-voce shall be sent by the Principal of the concerned college/HOD to the Controller of Examinations.
M.Com (Hons.)-1st Semester w.e.f. session 2012-13

Paper MCH-1.01 An Introduction to Statistics

Max. Marks: 80
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Statistics: Meaning, Definition, Needs and Objectives
Collection of data – types, methods, classification and tabulation of data, graphic diagrammatic presentation.

Unit-II
Measurement of Central Tendency and Variation – Mathematical and fractional averages. Measures of absolute and relative variations.

Unit-III
Moments, skewness and kurtosis (with Sheppard’s corrections), Index Numbers.

Unit-IV
Probability and Expected Value:

Suggested Readings:
1. Dr.S.P.Gupta, Statistical methods, S.Chand & Co., New Delhi.
M.Com (Hons.)-1st Semester w.e.f. session 2012-13

Paper MCH.1.02 Business Communications

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Essentials of Business communication: Introduction, Basic Patterns of Business Messages: Writing process, Directness and Indirectness in new s and messages of all types, sales Messages, Persuasion.

Unit-II

Unit-III
E-Correspondence

Unit-IV
Spoken English for Business-communication: Presentation of Plans, Objectives; speech: Preparation, Mode of delivery presentation; Addressing the Audience. Oral Talking. Strategies to overcome Barriers in Address, speech.

Suggested Readings:
1. Dr.Preeti Shukla, Business Communications, Shree Mahavir Book depot., Nai Sarak, New Delhi.
M.Com (Hons.)-Ist Semester w.e.f. session 2012-13

Paper MCH.1.03 Business Organisation

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Foundation of Indian Business spectrum of Business Activities, Manufacturing and service Sectors. India’s experience of globalization, liberalization and privatization. Multinational corporations and Indian transnational Enterprises.

Unit-II

Unit-III

Unit-IV
Functional Aspect of business-II
Marketing: marketing and consumer behaviour, Product and pricing decisions, Distribution and promotional decisions (d) Finance: Money and banking, financial management and securities markets, risk management and insurance (e) human resources: Sources of human capital, Strategies for attracting (staffing) and retaining (training and compensation).

Suggested Readings:

3. Hersey, Paul, Kenneth H. Blanchard and Dewey E Johnson: Management of Organisational Behaviour:
Unit-I
**Theoretical Framework:**
The nature of financial accounting principle – Basic concepts and conventions: entity, money measurement, going concern, cost, realization, accruals, periodicity, consistency, prudence (conservatism), materiality and full disclosures.

Unit-II
**Accounting Process and Subsidiary Books:**
From recording of business transactions to preparation of trial balance (an overview only). Journal, Ledger, Cash-Book and other subsidiary books.

Unit-III
**Business Income:**
Measurement of business income-Net income: the accounting period, the continuity doctrine and matching concept. Objectives of measurement.

Unit-IV:
**Final accounts with adjustments.**
Capital and revenue expenditures and receipts: general introduction only
Preparation of financial statements:
a) of non-corporate business entities from a trial balance;
b) of not-for-profit organizations;
Suggested Readings:
2. L.S. Porwal – Accounting Theory – Tata Mcgraw Hill.
M.Com (Hons.)-Ist Semester w.e.f. session 2012-13

Paper MCH.1.05 Fundamentals of Economics

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
The concept of demand and the elasticity of demand and supply: Demand curves: individual’s curve, market demand curve. Movements along versus shifts in the demand curve. Elasticity of demand: price, income and cross. Concept of revenue; Marginal and Average; Revenue and elasticity of demand.

Unit-II
Consumer Behaviour: Notion of indifference and preference. Indifference curve analysis of consumer behaviour; Consumer’s equilibrium (necessary and sufficient conditions). Price elasticity and price consumption curve, income consumption curve and Engel curve, price change and income and substitution effects.

Unit-III
Consumer surplus. Indifference curves as an analytical tool (cash subsidy Vs kind subsidy). Revealed Preference.

Unit-IV
Production: Fixed and variable inputs, production function, total, average and marginal products, law of variable proportions. Linear homogeneous production function. Production isoquants, marginal rate of technical substitution, economic region of production, optimal combination of resources, the expansion path, isoclines, return to scale.

Suggested Readings:
1. Dr.Raj Kumar, Prof. Kuldip Gupta, Business Economics, UDH, Publishing & Distributors P. Ltd, New Delhi.
4. M.L.Trivedi, Managerial Economics, Tata Mcgraw Hill.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
The Indian Contract Act 1872: Contract – meaning, characteristics and kinds, essentials of valid contract – offer and acceptance, consideration, contractual capacity, free consent, legality of objects.

Unit-II

Unit-III


Suggested Readings:
3. Texman
M.Com (Hons.)-IInd Semester w.e.f. session 2012-13

Paper MCH.2.01 Financial Accounting for Business

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Accounting for Higher Purchases and Leases
Higher Purchase System and Installment Payment System.
Lease accounting (with accounting standard-19).

Unit-II

Accounting for Inland and Foreign Branches
Concept of dependent branches; accounting aspects; debtors system, stock and debtors system, branch final accounts system and whole sale basis system- Independent branches: concept-accounting treatment: important adjustment entries and preparation of consolidated profit and loss account and balance sheet. Department accounts

Unit-III

Partnership Accounts
Partnership: meaning, characteristics, treatment of goodwill, revaluation of assets and liabilities and adjustment of capital in case of admission, retirement and death of a partner.
Dissolution of partnership firm, insolvency of partners (including Garner V/s Murrey Rule), gradual realisation of assets and piecemeal distribution.

Unit-IV

Royalty Accounts, Voyage Accounts, Accounting for insurance claims.

Suggested Readings:
M.Com (Hons.)-IIInd Semester w.e.f. session 2012-13

Paper MCH.2.02  Business Economics

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Cost of Production: Social and private costs of production, difference between economic and accounting costs, long run and short run costs of production. Economies and diseconomies of scale and the shape of the long run average cost. Learning curve.

Unit-II
Perfect Competition: Assumptions, price and output decisions. Equilibrium of the firm and the industry in the short and the long runs, including industry’s long run supply, difference between accounting and economic profits, producer surplus.

Unit-III

Unit-IV
Factors in economic-Development: Physical and Capital Formation, role of Technology; Sustainability Institutional factors / variables in development.

Suggested Readings:
1. Dr. Raj Kumar, Prof. Kuldip Gupta, Business Economics, UDH, Publishing & Distributors P. Ltd, New Delhi.
4. M.L. Trivedi, Managerial Economics, Tata Mcgraw Hill.
M.Com (Hons.)-IIInd Semester w.e.f. session 2012-13

Paper MCH.2.03 Business Statistics

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Correlation Analysis – meaning, significance, types and methods, probable error, coefficient of determination, legs and leads, partial correlation.

Unit-II

Unit-III
Time series - components, models, trend analysis including second degree parabola and exponential formula measurement and of seasonal cyclical and irregular variations, shifting the trend origin.

Unit-IV
Statistical Decision Theory:: Ingredients, expected opportunity loss, optimal decisions with maximin, minmax and Bayes’ principle (with prior, pre-posterior and posterior analysis) Statistical Quality Control.

Suggested Readings:
1. Dr.S.P.Gupta, Statistical methods, S.Chand & Co., New Delhi.
M.Com (Hons.)-IIInd Semester w.e.f. session 2012-13

Paper MCH.2.04 Business Management

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Unit-II

Unit-III
Organizing and Staffing: Contemporary Organizational Formats – Project, Matrix and Networking, (c) Management in Action: Motivation – Concept and Theories: Maslow, Herzberg, McGregor, and Ouchi; Leadership, Concept and Theories: Leadership Continuum, Managerial Grid, Situational Leadership, Transactional and Transformational leadership.

Unit-IV
Communication – formal and Informal Networks, Barriers and Principles (d) Control: Concept and Process, Effective Control System, Modern Control Techniques – Stakeholder Approaches (Balanced Score Card), Accounting Measures (Integrated Ratio Analysis), and Economic and financial Measures (Economic Value added and Market Value added), Behavioral Aspect of Management Control.
Management in Perspective: Management of Strategic Change, Knowledge Management, Learning Organization, Managing Diversity, Corporate Governance.

Suggested Readings:
M.Com (Hons.)-IInd Semester w.e.f. session 2012-13
Business Law-II

MCH-2.05

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one questions from each unit. All questions shall carry 16 marks each.

Unit-I
Indian Partnership Act 1932: Nature of Partnership firm, Test of Partnership, Partnership distinguishes from co-ownership and Joint Hindu Family, Relations of partners to third parties, Duties and rights of partners; Minor as a partner; Incoming and outgoing Partners; Registration of firms; Dissolution of firm-modes, Consequences of dissolution; Settlement of Accounts.

Unit-II
The Foreign Exchange Management Act: Salient feature of FEMA.

Unit-III
Industrial Dispute Act, 1947: causes & forms of Industrial Disputes; Authorities under the Act- their powers, duties etc. Adjudication Machinery- Powers, duties etc. Strikes and lockout; Layoff and Retrenchment.

Unit-IV

Suggested Readings:
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 6 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 12 marks each.

Unit-I
Basic Concepts: What is computer, Characteristics of a Computer, Advantages of Computer, Limitations of Computer, Types of computer, Applications of computer, Data Representation, Hardware, firmware, Live-ware, Software: Relationship between hardware and software, System software: Operating system, Translators, Interpreter, Compiler, Assemblers, Linkers. Overview of operating system, Functions of operating system. Application software: General Purpose, Packaged Software and tailor made software.

Unit-II

Unit-III
Net works: LAN, WAN. Wireless Network, Introduction networking, Importance of networking, Communication devices such as Modem, Features of Networking, Introduction to Internet: Meaning of Internet, Growth of Internet, Owner of Internet, Anatomy of Internet, Basic Internet Terminology, Net Etiquette, World Wide Web, Internet Protocols, Usage of Internet to society, Search Engines. Introduction to MS Word: Features of MS Word, component of word document window, Creating and Printing a document, Formatting text and document, Mail Merge, Macro, Export and Import file, working with auto shapes, Adding pictures to a work document.

Unit-IV
Introduction to MS Excel: Features of Excel, Creating a table, Formatting worksheet, Types of graph, Excel functions, Printing a worksheet, Managing and Organizing data.
Concept, applications, Advantages and Limitations with regard to: Word Processor, Spread Sheet and Database.

Practical of 40 Marks covering the whole syllabus

References

1. Introduction to Information Technology, ITL, Pearson education, Delhi.
2. Introduction to Information Systems, Alexis Leon.
3. Date, C.J: An Introduction to Database Systems, Addison Wesley, Massachusetts.
M.COM.(HONS), IIIrd Sem w.e.f. session 2013-14

MCH-3-01 Business Mathematics

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit –I

Algebra of Matrices, Determinants, Adjoint and Inverse of Matrices, Elementary operations on Matrices, System of Linear Equations, Leontief Input Output Model.

Unit -II

Compound Interest, Annuities, Time value of Money

Unit –III

Differentiation (algebraic values only); Integration by substitution and by parts (algebraic values only)

Unit-IV

Linear Programming: Graphic Method (Two variables only), Simplex Method (up to three variables), Set theory.
M.COM.(HONS), IIIrd Sem w.e.f. session 2013-14

MCH-3-02       Corporate Accounting-I

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit –I
Issue and forefeiture of shares ; Redemption of Preference Shares ; Buy back of Shares.

Unit-II
Valuation of Goodwill; Valuation of Securities; Issue and Redemption of Debentures.

Unit-III
Amalgamation and Internal Reconstruction of Companies as per AS-14.

Unit-IV
Holding Companies Accounts ; Profit or loss prior and subsequent to incorporation.

Suggested Readings:

M.COM.(HONS), IIIrd Sem w.e.f. session 2013-14

MCH-3-03

Cost Accounting

Max Marks:80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Cost Accounting: Meaning, nature, scope and limitations; Concept of cost- elements and types; Cost of Material, inventory control techniques. Pricing of issue of inventory/material.

Unit-II

Overheads: Meaning, Classification, Allocation, Apportionment and Absorption of overheads.

Unit-III

Unit Costing; Operating costing; Reconciliation of cost and Financial Accounts.

Unit-IV

Contract Costing and Process costing excluding equivalent production.

Suggested Reading:
1. Iyenger S.P. Cost Accounting Sultan Chand & Sons,New Delhi.
M.COM.(HONS), IIIrd Sem w.e.f. session 2013-14

MCH-3-04 Company Law-I

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one from each unit. All questions shall carry 16 marks each.

Unit-I
Concept of corporate body; Advantages of company, features of company, types of company; Privileges of private company; Conversion of private company into public company and vice versa; Formation of company.

Unit-II
Memorandum of Association- meaning, importance, clauses of memorandum of association and their alteration; Doctrine of ultra - vires.
Articles of Association- meaning, contents, alteration of articles of association; Constructive notice and doctrine of indoor management.

Unit-III
Prospectus- Definition, contents of prospectus; Statement in lieu of prospectus; Misstatement in prospectus and its consequences.
Share Capital- Types of Share Capital, Alteration of share capital, Reduction of Share Capital; Share and Stock.

Unit-IV
Application and Allotment of Shares; Shares certificate and Share Warrant; Calls & Forefeiture.
Shareholders & Members: - Difference between members and shareholders, modes of acquiring membership in a company, termination of membership; Who may be a member? Register of members, Rights and liabilities of members.

Suggested Readings:

2. Kapoor N.D. Company Law Incorporating the provisions of the companies Amendment Act.
M.COM.(HONS), IIIrd Sem w.e.f. session 2013-14

MCH-3-05 Principles of Marketing

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Introduction to Marketing: meaning, nature, scope, importance; Marketing concepts: - traditional and modern.
Consumer Behaviour: nature, scope and significance of consumer behaviour.

Unit-II
Market Segmentation & Product:
Market Segmentation: concept, importance, basis for market segmentation.
Product: concept, planning and development; Branding, trade-mark and product life cycle.

Unit-III
Pricing & Distribution channel:
Pricing: meaning, importance, factors affecting product pricing
Distribution Channel: concept, role, types and factors affecting choice of a distribution channel.

Unit-IV
Promotion: sales promotion- meaning & methods.
Advertising: concept, importance, salient features of an effective advertising, Personal selling.

Suggested reading:
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one questions from each unit. All questions shall carry 16 marks each.

Unit-1
Essentials of Computers: Concept of data, information and data processing, Levels or type of information, Uses of information, Business data Processing Cycle, Methods of data processing, Application of Electronic data processing.
Memory and Mass Storage Devices: Introduction of Memory System, Types of Memory-Primary and Secondary Memory, RAM and ROM, Types of Secondary Storage Devices; Software Concepts: Types of Software and their role, System Languages and Translators, Functions and Types an Operating System.

Unit-2
Data Communications: Basic elements of a Communication System, Forms of Data Transmission, Data transmission speed, Modes of Data Transmission: Analog and Digital data transmissions, Data Transmission Media; Wire Cables, Microwave, Fiber-optics, Communication Satellites.

Unit-3

Unit-4
Presentation with Power-Point: Features of Power-point, Creating presentation the easy way, Working with different views, working with graphics in Power Point, Sound effects and Animations effects, Printing in Power-point.
Introduction to Accounting Packages-Tally: Features of Tally, Preparation of Vouchers, Salary statement, Maintaining of Inventory records, Maintenance of Accounting Books and final Accounts, Generating and Printing reports.
Suggested Readings:

1. *Introduction to Essential Tools*, Dr. Sushila Madan,

2. *Introduction to Information Systems*, ALEXIS LEON

M.COM.(HONS),IVth Sem. w.e.f. session 2013-14

Corporate Accounting-II

MCH-4-01

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Final Accounts of a company as per schedule VI; Investment Accounts.

Unit-II

Accounts of Banking Companies, Underwriting of shares and debentures.

Unit-III

Accounts of Insurance Companies; Liquidation of companies.

Unit-IV

Double Account System, Accounts of Electricity Companies.

Suggested Readings:
M.COM.(HONS),IVth Sem. w.e.f. session 2013-14

Paper MCH.4.02 Business Ethics

Max. Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Unit-II

Unit-III
Politics and Ethics in Business: Corporate Code of Ethics.
 a) Environment
b) Accountability
c) Responsibility
d) Leadership
e) Diversity
Corporate Social Responsibility. Arguments For and Against; Strategic Planning and corporate social Responsibility; Corporate Philanthropy.

Unit-IV
Cases of corruption, corporate Scandals, Whistle Blowing, Insider Trading, Discrimination, Advertising, Consumer Rights etc.

Suggested Readings:
M.COM.(HONS), IVth Sem. w.e.f. session 2013-14

Company Law-II

MCH-4-03

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Company Meetings and Resolution: Kinds of Company Meetings, Requisites of valid Meeting; proxy; voting; Agenda; Minutes of Meetings. Specimens of notice, Agenda and Minutes. Resolution-meaning and types.

Unit-II
Directors: meaning, numbers of directors, Position, appointment, qualification, disqualification, restrictions on the number of directorship, vacation of office of director, removal of directors, managerial remuneration; powers and duties, liabilities of directors.

Unit-III
Company Secretary: Meaning of company secretary, qualifications, qualities, functions, position, role and importance of company secretary, Appointment, powers and rights, duties and liabilities of company secretary.

Unit-IV
Winding Up: meaning, compulsory winding up; voluntary winding up, winding up under the supervision of Court, consequences of winding up.

Suggested Readings:

M.COM.(HONS), IVth Sem. w.e.f. session 2013-14

Money and Banking

MCH-4-04

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Definition of money, functions and importance of money, role of money in various economic systems, evils of money, classification of money, circular flow of money.

Unit-II


Unit-III

Credit, its definition, types, merits and demerits, credit and economic development. Functions of commercial Banks & Central Banks, process of credit creation and its limitations.

Unit-IV

Control of money supply, Reserve Bank of India: its functions- Traditional and Development

Suggested Readings
1. KPM Sundram. Money Banking and International Trade. Sultan Chand & Sons
2. T R Jain. Money and Banking, Jain Publications
M.COM.(HONS), IVth Sem. w.e.f. session 2013-14

Paper: Financial Institutions

MCH-4.05

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Financial Institutions an Overview: Meaning; Special characteristics; Broad categories; Money Market Institutions; Capital Market Institutions; Indian Financial Institutions- A profile. Export-Import (EXIM) Bank of India: History, Functions, Business profile, Project & Services, Exports, Fund-based Facilities, FREPEC, Operating procedure, Export Capability Creation Programmes. NABARD- History, Functions & Working ACD, ARC and ARDC, The NABARD, Refinancing Assistance, Major Activities, Rural Infrastructure Development fund (RIDF), Rural Non-Farm Sector, District Rural Industries Project (DRIP).

Unit-II

Unit-III

Unit-IV
M.COM.(HONS), IVth Sem. w.e.f. session 2013-14

Auditing

MCH-4-06

Max Marks: 80.
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one questions from each unit. All questions shall carry 16 marks each.

Unit-I

Auditing: Meaning, objectives, importance and types of Auditing,
Audit Process: internal control, internal check & internal audit, audit programmer.

Unit-II

Audit Procedure: Routine checking, vouching, verification & valuation of assets & liabilities.

Unit-III

Audit of Public company: Qualification, Appointment of company Auditors, their powers, duties and liabilities, Audit of depreciation and reserves, Divisible profits & dividends.

Unit-IV

Audit Report and Investigation

Audit Report: Meaning, objectives, contents and types.

Investigation: meaning, Nature and objectives.

Suggested Readings:

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I:
Introduction: Meaning, function, scope and objectives.
Financial Planning: Over capitalization and under capitalization.

Unit-II:
Cost of capital: Significance and determination.
Leverage analysis: Operating, financial and composite leverage; ABIT-EPS Analysis.

Unit-III:
Capital Structure: Meaning, theories, determinants;
Working Capital: meaning; nature, determinants, significance and estimation.

Unit- IV:
Working Capital Management: Cash management, Receivable management and inventory management.
Dividend Decisions: Meaning; types, determinants and theories.
M.Com (Hons) - Vth Semester w.e.f. session 2014-15
Paper: Investment Analysis
MCH-5.02

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Investment: Meaning, nature and process. Investment avenues, concept and Measurement of Investment risk and return; Identification of Investment Opportunities; Speculation, Gambling and Investment activities.

Unit-II
Efficient Market theory or Hypothesis. Technical Analysis: Down theory, Charting techniques, volume indicators.

Unit-III

Unit-IV
Trading mechanism in Bombay Stock Exchange. Derivatives: Meaning, uses, Types, Derivatives in Indian capital market.
Option Contracts: Meaning uses, Types (Elementary Introduction).
M.Com (Hons) - Vth Semester w.e.f. session 2014-15
Paper: Indian Economy: Growth and Management
MCH 5.03

Time: 3 Hours
Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus.
Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Basic Features of Indian Economy; Unemployment problem in India; Problem of Poverty; Regional imbalances.

Unit-II
Parallel Economy, Industrial sickness, money supply, prices and Inflation.

Unit-III
Monetary policy of India, Fiscal policy of India; industrial policy in India , Industrial Licensing policy; EXIM policy.

Unit-IV
New Economical policy: - Privatization, Liberalization, Globalization.
Eleventh five years plan: - Major Polices and Resource allocation.
M.Com (Hons) - Vth Semester w.e.f. session 2014-15
Paper: Retail Management & Sales Procedure
MCH- 5.04

Time 3 Hours                              Max Marks: 80
                                             Internal marks: 20

Note: The Examiner shall set nine Questions in all Covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Introduction: Meaning, nature, scope, importance, growth and present size. Career option in retailing; Technology induction in retailing; Future of retailing in India.

Unit-II
Types of Retailing: Stores classified by owners; Stores classified by merchandising categories; Wheel of retailing; Traditional retail formats vs. modern retail formats in India; Store and non-store based formats; Cash and carry business - Meaning, nature and scope; Retailing models – Franchiser franchisee, directly owned; Wheel of retailing and retailing life cycle; Co-operation and conflict with other retailers.

Unit-III
Management of Retailing Operations: Retailing management and "the total performance model; Functions of retail management; Strategic retail management process.

Unit-IV
Retail planning - importance and process; Developing retailing strategies, objectives, action plans, pricing strategies and location strategies.
M.Com (Hons) - Vth Semester w.e.f. session 2014-15
Paper: Income Tax
MCH- 5.05

Time 3 Hours
Max Marks: 80
Internal marks: 20

Note:- The Examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All the questions shall carry 16 marks each.

Unit-I
**Income Tax**: An introduction and Important Definitions, Agriculture Income, Residence & Tax Liability (Basis of charge), Exemptions from Tax (Non-Taxable income).

Unit-II
Income from Salaries, Income from House Property.

Unit-III
Profits and Gains from Business or Profession, (Including Depreciation) Capital Gains.

Unit IV
Income from other sources, clubbing of incomes & Aggregation of incomes, set off and carry forward of Losses, Deductions to be made in computing total income.

Suggested Readings:
1. Direct Taxes law & Practice – Dr. H.C.Mehrotra & Dr. S.P. Goyal, Sahitya Bhawan Publications, Agra.
2. Direct Taxes & Practice – Dr. V.K. Singhania Taxmann Publication.
M.Com (Hons) - Vth Semester w.e.f. session 2014-15
Paper: Insurance and Risk Management
MCH 5.06

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus.
Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit- I
Fundamentals of Risks: Basic concepts, classification; Process of risk management; Identification and Evaluation of risk; Risk control loss prevention and its importance; Risk financing and transfer of risk; Risk retention and its importance.

Unit- II
Insurance- History and Development; Meaning; Importance; Nature; Main principles- Principles of Cooperation, Probability, at most good faith. Proximate cause, Insurable interest, Indemnity, Subrogation, Warranty.

Unit-III

Unit- IV
General Insurance, Marine Insurance- Main Elements, Marine Losses, Types of Marine Insurance policies.
Fire Insurance- Elements, Premium Determination, Types of Policies.
M.Com (Hons) - VIth Semester w.e.f. session 2014-15
Paper: Accounting for Managers
MCH 6.01

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus.
Question No.1 will be compulsory covering all the units and shall carry 8 small questions
of two marks each. The rest of the eight questions will be set from all the four units. The
Examiner will set two questions from each unit of which the candidate shall attempt four
questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit- I
Management Accounting: - evolution, meaning, objectives, nature, scope, functions,
techniques and limitations.
Financial Statements: -Forms of financial statements, uses, nature, importance,
Limitations, approaches and tools of analysis.
Ratio analysis: meaning, objectives, limitations; and types of ratios.

Unit- II
Funds Flow Statement: meaning, objectives, limitations and accounting procedure.
Cash Flow Statement: meaning, objectives, limitations and accounting procedure.

Unit-III
Accounting for Price level Changes and Valuation of Assets.
Marginal Costing: meaning, advantages, marginal costing and absorption costing.
Cost-Profit-Volume Analysis: Break Even Point, Margin of Safety, P/V Ratio, Concept
of key factor. Break-Even Chart and its types.

Unit- IV
Capital Budgeting: Meaning, nature, need, importance, the appraisal methods, Capital
Rationing.
Standard Costing: Meaning, advantages, limitation, applications, setting of standards,
variance analysis, Including material variance, Labour variance and Overhead variance.
M.Com (Hons) - VIth Semester w.e.f. session 2014-15
Paper: International Business
MCH-6.02

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit –I
International Business: - An overview; Domestic versus International Business; Major risks and challenges of International Business; International Business Environment- Components and determinants; stages of internationalization of business; international business approaches, concept of globalization.

Unit- II
Modes of entering into international business; nature of multinational enterprise and international direct investment; foreign exchange; determination of exchange rate; Balance of payments.

Unit-III
Theories of International Trade- Absolute advantage theory; comparative advantage theory; factor proportions theory; Product life cycle theory of trade; government influence on trade; rationale for government intervention, instruments of trade control; role of WTO, IMF and World Bank in international trade.

Unit-IV
Assessing International markets; designing products for foreign markets; branding decisions; international promotions policy; international pricing; international logistics and distribution.
M.Com (Hons) - VIth Semester w.e.f. session 2014-15  
Paper: Income Tax Law and Administration  
MCH-6.03

Time: 3 Hours  
Max Marks: 80  
Internal marks: 20

Note:- The Examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All the questions shall carry 16 marks each.

Unit – I  
Rebate & Relief of Tax, computation of Total income of individuals, computation of Tax liability of individuals. Filling and Filing of return (ITR – I and II)

Unit – II  
Assessment of Hindu undivided families, Assessment of firms & Association of persons.

Unit – III  
Income Tax Authorities & their powers, procedure for assessment, Deduction of Tax at source (TDS) Advance payment of Tax.

Unit – IV  
Recovery & Refund of Tax, Appeals & Revision, Penalties, Offences & Prosecutions.

Suggested Readings:
1. Direct Taxes Law & Practice : Dr. H C Mehrotra & Dr. S P Goyal, Sahitya Bhawan Publications, Agra.
2. Direct Taxes & Practice : Dr. V K Singhania, Taxman Publications.
3. Direct Taxes Law & Practice : Dr. Bhagwati Prasad, Wishva Prakashan, New Delhi
4. Simplified Approach to Income Tax : Dr. Girish Ahuja & Dr. Ravi Gupta – Sahitya Bhawan Publishes & Distributors, Agra
Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit- I
Human Resource Management: - Definition, Importance, Objective and Scope of Human Resource Management (HRM).

Unit- II
Recruitment, Selection, Training and Management Development
Training: - Concept, Need and importance of Training.
Methods of Training: - On the job Training + off the job Training, Principles of training, Evaluation of training Programme.

Unit- III
Wage and Salary Administration and Wage Incentives
Wage/Salary: - Meaning Objectives and Theories of wage. Methods of wage payments: - Time wage and Piece wage methods; Factors affecting Wage/salary levels wage and salary administration wage and salary polices. Wage Incentives: - Concept, Need and Importance of incentives; Types of incentive Plans; Special incentive profit sharing and worker’s co-partnership; Essentials of ideal Incentive system.
Unit- IV
Human Resources Development, Industrial Relationship and Industrial Unrest
Human Resources Development (HRD): - Concept; significance, features, Need and Scope of HRD. Techniques of HRD; Functions of HRD manager and Attributes of our HRD manager.
Industrial Relationship (IR): - Concept; Importance and objective of Industrial relations; Contents, Participants of Industrial relationship (IR); Requirements of good Industrial relations Programme.

Suggested Readings:
M.Com (Hons) - VIth Semester w.e.f. session 2014-15
Paper: Business Environment
MCH 6.05

Time: 3 Hours       Max Marks: 80
Internal marks: 20

Note: The Examiner shall set nine Questions in all covering the Whole syllabus.
Question No.1 will be compulsory covering all the units and shall carry 6 small questions of two marks each. The rest of the eight questions will be set from all the four units. The Examiner will set two questions from each unit of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 12 marks each.

Unit-I

Business Environment: concept; components and importance; SWOT Analysis.
Agriculture in India- Problems, Importance, contribution in national economy, remedial measures.

Unit-II

Economic Trends (overview): income; savings and investment; industry; Trade and balance of payments.

Unit-III

Problems of Growth: Unemployment, Poverty; regional imbalances, social injustice, inflation, parallel economy and industrial sickness.

Unit-IV

Role of Govt. in Indian Economy: Monetary and Fiscal Policy; Industrial Policy; Industrial Licensing; Privatization and Devaluation;
M.Com (Hons) - VIth Semester w.e.f. session 2014-15  
Paper: Computer Programming  
MCH 6.06

Time: 3 hours       Max Marks- 60  
Practical- 40

Note: The Examiner shall set nine Questions in all covering the Whole syllabus. 
Question No.1 will be compulsory covering all the units and shall carry 6 small questions 
of two marks each. The rest of the eight questions will be set from all the four units. The 
Examiner will set two questions from each unit of which the candidate shall attempt four 
questions selecting one question from each unit. All questions shall carry 12 marks each.

Unit-I
Introduction to ‘C ‘ Language: History of C Language, Advantages of C Language, 
Basic concept of Programming, Problem solving techniques, Algorithm designing and 
Flowcharting, Levels of Flowcharts, Flowcharting Rules, Advantage and Limitations of 
Flowcharts, Concept of Structured Programming, Basic Constructs of Structured 
Programming-Sequence, Selection and Repetition, Structure of a C Program.

Unit-II
Elements of C: C character set, Constants and Variables, Keywords, Data Types: 
declaration and definition. 
C Programming Operators: Arithmetic, Relational, Logical, Bitwise, Unary, Assignment 
and Conditional Operators and their Hierarchy and Associativity.

Unit-III
Input/Output Functions: Console I/O Functions, Unformatted console I/O Functions, Disk 
I/O functions, Port I/O functions. 
Controls and Loops: Control statements, Conditional statements, Loops in C, Break, 
Continue and Go to statement, Exit ( ) Function;

Unit-IV
Data Structures: Arrays, Struct, Union, String, Data Files. 
Pointers: Introduction to Pointers, Pointer declaration and initialization, 
Functions: Definition, Prototype, Passing Parameters, Recursion. 
Overview of Compliers and Interpreters.

Program development in C. 

Practical (B)  
Max Marks: 40  
(Developing Programming in ‘C’)  
Viva-Voca: 10 Marks

Suggested Book:- (1) Programming with ANSI and Turbo ‘C’, Ashok N.Kamthea, Published 
by Dorling Kindersley Pvt. Ltd. 
(2) Programming in C: - Vikas Publication House.
Max.Marks:80  
Time: 3 Hrs.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I  Management Accounting-An Introduction: Definition; Place, Financial Accounting vs. Cost Accounting vs. Management Accounting; Functions, Techniques, Principles; Scope; Utility; Limitations; Essentials for Success. Management Accountant: Position, Role and Responsibility;

Unit-II  Budgetary Control: Managerial Control Process; Benefits; Limitations; Installation of the System; Classification of the Budgets; Preparation of different types of Budgets, Performance and Zero-Base-Budgeting.

Standard Costing and Variance Analysis; Types of Standards, Standard Costing and Estimated Costing; Advantages; Limitations; Setting of standards; Analysis of different types of material, labour, overhead variances and Sales Variances.

Unit-III  Marginal Costing and Break even analysis : Marginal Cost; Marginal Costing and Differential Costing Marginal Costing and Absorption Costing; Contribution Analysis; Cost – Volume- Profit Analysis; Different types of Break-even Points and Charts; Advantages and limitations of BE Charts; and Marginal Costing, Applications of BE regarding sales-Mix, Product Lines.

Unit-IV  Decisions Involving Alternate Choices: Cost Concepts Associated with Decision-making; Evaluation Process; Specific Management Decisions – Make or buy; Expand or buy; Expand or Contract; Change vs. Status Quo; Retain or Replace; Explaining New Markets; Optimum Product Mix; Adding and Dropping a Product.

Capital Budgeting and Lease Financing: Capital Budgeting- Concept; nature, need, importance, Managerial Uses; Components; Terminology used in Evaluating; Capital Expenditures; Appraisal Methods – Pay Back
Period; its variants. Accounting rate of return; Discounted Cash Flow
Methods – NPV, IRR, Profitability Index – their Conflicts and Resolution;
Capital Rationing; Risk Analysis and its models.

Suggested Readings

2. R.Kishore – Advance Management Accounting – Taxamn allied
Services Pvt. Ltd.
4. Morngren, Sundem, Stratton – Introduction to Management Accounting
Pearson Accounting
5. S.N.Mittal – Accounting & Financial Management – Shree Mahavir
Book Depot, Nai Sarak, New Delhi.
M.Com (Hons.) VII Semester w.e.f. 2012-13  
MCH-7.02  Management Concepts

Max.Marks:80  
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1. Schools of Management Thought: Scientific, process, human behavior and social system school; Decisions theory school; Quantitative and system school; Contingency theory of management; Managerial skills. Managerial Functions: Planning –concept, significance, types; Organizing-concept, principles, theories, types of organizations, authority, responsibility, power, delegation, decentralization; Staffing; Directing; coordinating; control- nature, process, and techniques.

Unit-2 Motivation: Process of motivation; Theories of motivation- need hierarchy theory, theory X and theory Y, two factor theory, Alderfer’s ERG theory, McClelland’s learned need theory, Victor Vroom’s expectancy theory, Stacy Adams equity theory.

Unit-3 Leadership: concept; Leadership styles; Theories- trait theory, behavioral theory, Fiedler’s contingency theory; Harsey and Blanchard’s situational theory; Managerial grid; Likert’s four systems of leadership.

Unit-4 Interpersonal and Organisational communication: concept of two-way communication; communication process; Barriers to effective communication types of organisational communication, improving communication, transactional analysis in communication;

Suggested Readings:-

The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-1
Theoretical Framework of Business Environment: Concept, significance and nature of business environment; Elements of environment- internal and external; Changing dimensions of business environment. Techniques of environmental scanning and monitoring.

Unit-2
Dualism in Indian Society and problem of uneven distribution of income; Emerging rural sector in India; Social responsibilities of Business; Consumerism in India; Consumer Protection Act.

Economic Systems and Business Environment; Economic Planning in India – Types of Economic Plan; Prerequisites of successful economic planning; Latest Five Year Plan.

Unit-3
Economic Reforms in India; Industrial Policy – Policies of Pre and Post liberalization era; Industries (Development and Regulation) Act; Competition Policy and Competition Act;

Unit-4
Public Sector- Objectives, pattern of growth; Changing role of public sector; Privatization and Disinvestments of public enterprises; Pricing policies in public enterprises.

Suggested Readings:-
1. S.K.Bedi – Business Environment
Course Inputs

Unit-1. Nature and scope of Managerial Economics; Managerial economists; role and responsibilities; Fundamental economics concepts: incremental principle, opportunity cost principle, discounting principle; factors of production.

Unit-2 Law of Demand, elasticity of demand, consumer equilibrium-utility and indifference curve approach. Demand estimation and demand forecasting techniques.

Unit-3 Production functions: short run and long run; producer’s equilibrium; cost classifications; cost curves: short run and long run; economic value analysis; law of variable proportions and law of returns to scale; economies of scale; learning curve.

Unit-4 Price determination and equilibrium of firm and industry under different market conditions: Perfect competition, monopoly, monopolistic competition, and oligopoly. Managerial theories of firms; pricing policies, practices, strategies and tactics in modern business world; Transfer pricing; Pricing under risk and uncertainty; elements of factor pricing.

Suggested Readings

M.Com (Hons.) VII Semester w.e.f. 2012-13  
MCH-7.05 Statistical Analysis for Business  
Max. Marks: 80. 
Time: 3 hours.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1  Correlation and Regression Analysis: Bivariate, Partial and Multiple Correlation and Regression (Up to three variables)

Unit-2 Probability and Probability Distributions: Probability Theory; Concept of probability; Different approaches to probability; conditional probability; application of Addition and Multiplication Laws; Baye’s Theorem and Inverse probability and Mathematical expectation. Probability distribution; Binomial distribution, Poisson distribution and Normal distribution; and their applications to business.

Unit-3 Statistical Inference:- Test of Hypotheses: Sampling tests – Large and small sample tests – Z-Test, T-Test.

Unit-4 Association of Attributes: Criterion of Independence, Consistency of data (two and three attributes), $X^2$ –Test: Conditions for apply $X^2$ – Test, Yate’s correction, Uses of $X^2$ Test, Additive Property of $X^2$, Misuse of Chi-Square Test and its limitations.

Suggested Readings:
M.Com (Hons.) VII Semester w.e.f. 2012-13
MCH-7.06 Workshop on Computer Applications to Business

Max.Marks: 100.
Time: 3 Hrs.

Note: The Method of teaching and evaluation in this paper shall be “Workshop”. There will not be any theoretical paper.

Course Inputs

Unit-1. Computer Hardware: computer system as information processing system; Computer system differences- types of computer systems, hardware options-CPU, input devices, output devices, storage devices, communication devices, configuration of hardware devices and their applications.

Unit-2 Personal computers: PC and its main components, hardware configuration, CPU and clock speed, RAM and secondary storage devices, other peripherals used with PC; factors influencing PC performance; PC as a virtual office.

Unit-3 Modern Information Technology: Basic idea of Local Area Networks (LAN) and Wide Area Networks (WAN); E-mail; Internet technologies, access devices, concept of a World Wide Web and Internet browsing; Multimedia.

Unit-4 Introduction to Operating systems: Software needs, operating systems, application software’s, programming languages; DOS; Windows- window explorer, print manager, control panel, paintbrush, calculator, desk top, my computer, settings, find, run; UNLX.

References
1. Date, C.J: An Introduction to Database Systems, Addison Wesley, Massachusetts.
2. Dienes, Sheila S: Microsoft office, Professional for Windows 95; Instant Reference; BPB publication, Delhi.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Lease Financing – Lease or buy decision; Evaluation of Lease methods; Financial Statements: Analysis and interpretation - Forms and nature of financial statements; Uses and Limitations, types and tools of analysis; Comparative Financial Statements; Common – Size Statements; Trend Percentages.

Unit-2 Contemporary issues in Management-Accounting: Value Chain analysis; Activity Based Accounting; Quality Costing; Target and Life—Cycle Costing.

Unit-3 Accounting Ratios- Classification; Profitability ratios; Turnover Ratios; Solvency Ratios’ Analysis of Capital Structure; Ratios as Predictors of insolvency; Significance Limitations and interpretation of Ratio Analysis. Funds Flow Statement- Concept; Uses; Preparation.

Unit-4 Cash Flow Statement- Objectives; Sources and Application; Preparation of Statement as per Indian Accounting Standard 3. Responsibility Accounting – Principles; Definition; Types of Responsibility Centers; Pre-requisites; Utility; Problems. Reporting to Management- Steps for Effective Reporting; Requisites of Ideal Report; Types of Reports; Uses.

Suggested Readings

1. Management Accounting: Dr. Mittal S.N. (Shree Mahaveer Book Depot.. Delhi)
2. Management Accounting: Pandey I.M.
3. Management Accounting: Dr. Maheshwari S.N.
5. Management Accounting Principles: Anthony R.N. and Reece J.S.
7. Management Accounting: Batty J.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Organisational Behavior: Organisational behavior- concept and significance; Relationship between management and Organisational behavior; Emergence and ethical perspective; Attitudes; Perception; Learning; Personality; Transactional analysis.

Unit-2 Group Dynamics and Team Development: Group dynamics- definition and importance, types of groups, group formation, group development, group composition, group performance factors; Principle-centered approach to team development.

Unit-3 Organisational Conflict: Dynamics and management; sources, patterns, levels, and types of conflict; Traditional and modern approaches to conflict; Functional and dysfunctional organisational conflicts; Resolution of conflict.

Unit-4 Organisational development: Concept; Need for change, resistance to change; resistance to change; Theories of planned change; organisational diagnosis; OD intervention.

References

3. Hersey, Paul, Kenneth H. Blanchard and Dewey E Johnson: Management of Organisational Behaviour:
M.Com (Hons.) VIII Semester w.e.f. 2012-13
MCH-8.03  Economic Environment of Business

Max.Marks:80.
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I Fiscal Policy; Monetary Policy; Problem of NPA in the Banking Sector; SEBI- functions, objectives; SEBI guidelines for fresh issue of shares, debentures and bonus shares.

Unit-2 Government Business Relationship:- Roles of government in business; Economic Implications of Indian Constitution- Preamble, Directive Principles of State Policy, Fundamental Rights, Centre-state relationship; Foreign Investment Policy; FEMA.

Unit-3 Small Scale Industries – Importance, Problems and Policies; Industrial Sickness – problem, magnitude and remedies.


Suggested Readings
M.Com (Hons.) VIII Semester w.e.f. 2012-13
MCH-8.04 Managerial Economics-II

Max. Marks: 80.
Time: 3 hours.

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each..

Course Inputs
Unit-1. Macroeconomics: Meaning, nature and scope; National income: concept and measurement; circular flow of income; multiplier, accelerator and marginal efficiency of capital; Keynesian income determination model.

Unit-2 Economic growth: measurement and determinants; Inflation: definition, types and strategies to counter inflation; Budgets and budgetary deficits; deficit financing; Public debt operations and its management.

Unit-3 Theories of International trade: Comparative cost advantage: Peter endearment Theory: Balance of payment management, management of internal and external balance, balance of deficit management; foreign exchange reserves; determination of foreign exchange rates foreign exchange rate management; foreign exchange flow.

Unit-4 Business cycles: nature, causes and phases; theories of business cycles: monetary, innovation, Cob-Web, Samuelson and Hicks; macro economics planning: Business opportunities in the current five plans.

Suggested Readings
Course Inputs

Unit-1. Quantitative Techniques: An introduction to quantitative techniques, classification of quantitative techniques, role / uses of quantitative techniques in business and industry, their functions, their scope and limitations of quantitative techniques.


Suggested Readings:
M.Com (Hons.) VIII Semester w.e.f. 2012-13
MCH-8.06 Workshop on e-Commerce

Max.Marks:100
Times: 3 Hrs

Note: The Method of teaching and evaluation in this paper shall be “Workshop”. There will not be any theoretical paper.

Course Inputs

Unit-1: Word processing: Introduction and working with MS-Word in MS-Office; Word basic commands; Formatting-text and documents; Sorting and tables; Working with graphics; Introduction to mail merge.

Unit-2: Spread Sheets: Working with EXCEL-formatting, functions, chart features; Working with graphics in Excel; Using worksheets as database in accounting, marketing, finance and personnel areas.

Unit-3: Presentation with Power-Point: Power-point basics, creating presentations the easy way; Working with graphics in Power-Point; show time, sound effects and animation effects.
Introduction to Lotus smart Suite for Data Sheet Analysis: Structure of spreadsheet and its applications to accounting, finance and marketing functions of business; Creating a dynamic/sensitive worksheet, concept of absolute and relative cell reference; Using various built-in functions—mathematical, statistical, logical and finance functions; Goal seeking and back solver tools, using graphics and formation of worksheet, sharing data with other desktop applications, strategies of creating error-free worksheet.

Unit-4: Introduction to Accounting Packages: Preparation of vouchers, invoice and salary statements; Maintenance of inventory records; Maintenance of accounting books and final accounts; financial reports generation. Practical knowledge on Wings accounting and wings Trade (Softwares), Talley etc.
Introduction to Statistical Packages: Usage of statistical packages for analyses in research-Lotus and Excel, SPSS; SYSTAT.

References
1. Date, C.J: An Introduction to Database Systems, Addison Wesley, Massachusetts
2. Dienes, Sheila S: Microsoft office, Professional for Windows 95; Instant Reference; BPB publication, Delhi.
M.Com (Hons.) – IX Semester w.e.f. session 2013-14

MCH-9.01 Strategic Management - I

Max.Marks: 80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Concept of Strategy, Level at which Strategy operates, Issues in Strategic decision making, Schools of thoughts of strategy formulation, Process of Strategic Management, Roles of Strategists in the Process of strategic

Unit-2 Establishment of Strategic Intent; Hierachy of Strategic Intent vision. Mission Statements – Process of envisioning, Formulation and Communication of Mission Statements; Setting of Goals and Objectives; Identification of Key Success Factors..

Unit –3 Environment and Organisational Appraisal: Concept of Environment and its components, Environmental Scanning and Appraisal; Organisational appraisal- its dynamics, Considerations, Methods and Techniques. Structuring Organisational Appraisal; SWOT Analysis.

Unit-4 Strategy Formulation: Corporate level Strategies; Grand Strategies, Stability Strategies, Expansion Strategies, Retrenchment Strategies, Combination Strategies, Corporate Restructuring; Business level Strategies and Tactics

SUGGESTED READINGS:
Coulter, Mary K: Strategic Management in Action, Prentice Hall, New Jersey.
David, Fred R: Strategic Management, Prentice Hall, New Jersey.
M.Com (Hons.) – IX Semester w.e.f. session 2013-14
MCH-9.02 Accounting Theory

Max.Marks: 80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I
Introduction: Meaning, nature, evaluation and role of accounting and accounting theory; Approaches and levels of Accounting theory. Methodology in accounting theory; Accounting as a language and as an Information System; Accounting and Economic Development; Financial Statement, Reporting and Objectives thereof.

Unit-II
Accounting: Concepts, Principles and Postulates; Generally Accepted Accounting Principles including selection of Accounting Principles and measurement in accounting; Income Measurement: Edwards and Bill’s Concept of Business income; Transactions and Activities Approaches to Income Measurement; AS-5 on changes in Accounting estimates and policies; Revenues: Recognition criteria, measurement of revenue, AS_9 on disclosure relating to revenue recognition. Estimates of ex-ante and ex-post income.

Unit-III
Expenses: Meaning, categories, association with revenue and unexpired costs, Recognition; Gains and losses: Features, recognition - comparison of revenues, expenses, gains and losses. Depreciation Accounting and Policy: Accounting Problems in long term assets, meaning and causes of depreciation, methods, AS-6 on depreciation, Disposals of fixed assets, Exchange of plant assets, Amortisation.

Unit-IV
Inventory: Meaning, Need, Objectives of inventory measurement and inventory costing, valuation methods, AS-2 on Inventory Valuation, ICAI’s guigelines on inventory valuation, Inventory systems, most useful method of valuation, Assets: meaning, characteristics, valuation and AS-10 on accounting for Fixed assets. Liabilities and Equity: meaning, nature, classes, types and approaches.

Suggested Readings
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I
Meaning of company; Types of companies; Residential status and incidence of tax on companies. Special and general provisions applicable to companies for computation of gross total income, particularly business income (expenses allowable and disallowable)

Unit-II
Deductions from gross total income as applicable specifically and generally to companies, specific provisions for amalgamations, computation of tax for various types of companies, Provisions of MAT, Dividend policy and tax on dividend.

Unit-III
Assessment of cooperative societies, Assessment of discontinued business, Double taxation relief.

Unit-IV
Wealth Tax: Basic concepts; Person, Assessee, Assets, Valuation date, Net wealth, Scope of wealth tax, Deemed assets. Assets exempt from wealth tax, Valuation of assets, computation of net wealth and wealth tax.

Suggested Readings:
1. Direct Tax Law & Practice: Dr V.K. Singhania and Dr. Kapil Singhania, Taxmann Publications.
2. Income Tax Law & Practice: Dr. H.C.Mehrotra & Dr. S.P.Goyal, Sahitya Bhawan Agra.
4. Service Tax and VAT: V.S.Datey, Taxmann Publication
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1

Unit-2

Unit-3

Unit-4
References:-
Beams, F.A; Advanced Accounting ,Prentice Hall, New Jeresy.
Fischer ,P.M., W.J.Taylor and J.A.Leer; Advanced Accounting , South-Western , Ohio .
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

**Course Inputs**

**Unit-I**
Investments: Nature, Scope, Avenues And Elements of Investment, Approaches to Investment Analysis; Tax and Transactions Cost in Investment, Financial Assets: Types, Characteristics and Alternatives; Sources of Financial Information.

**Unit-II**

**Unit-III**
Intermediaries in the capital markets (including Depositories); Valuation of Debt and Equity instruments (with numericals); Valuation of Options and Futures.

**Unit-IV**
Fundamental analysis (Industry, Company and Macroeconomic analysis); Technical analysis (Charting techniques, Dow-theory, Moving average analysis, Moving average convergence-divergence (MACD); Relative strength analysis, Technical indicators of Breadth, sentiments), Testing technical trading rules, Evaluation of Technical Analysis.

Suggested Readings:-
M.Com (Hons.) –IX Semester w.e.f. session 2013-14
MCH-9.06
Multinational Financial System

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II
International monetary system (including Bretton Woods system and Smithsonian Agreement and European monetary system), International Financial Institutions (IMF/WB and ADB); Balance of Payments and International economic linkages, Currency forecasting (including International Fisher Effect).

Unit-III
Foreign Exchange Risk Management: Meaning of exchange Risk; Tools and Techniques of Foreign Exchange Risk Management; Foreign Exchange Risk Management through Accounting, Translation and Economic Exposure methods.

Unit-IV
Financial management of the Multinational Firms: FDI, Cost of capital and Capital structure. Multinational Capital Budgeting, MNC’s cash receivables management, managing the multinational financial system.

Suggested Reading
M.Com (Hons.) –IX Semester w.e.f. session 2013-14

MCH-9.07 Merchant Banking

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II
Merchant Bankers: Types, functions/Role in Public Issue, other issues and in fund raising, in raising Public Deposits; Pre-issue obligations of Lead Merchant Banker, Appointment of Merchant Bankers; SEBI’s guidelines for issues of various securities. Pre-issue Management: Coordination, Marketing and Underwriting; Pricing of rights and future Public issues (including Book-Building).

Unit-III
Pre-issue Management: Allotment: Allotment and Dispatch of shares /Refunds and Listing Requirements of OTCEI; Public Deposits and Commercial Paper.

Unit-IV

Suggested Readings:
M.Com (Hons.) –IX Semester w.e.f. session 2013-14
MCH-9.08 Financial Management - Investment Decisions

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-2 Cost of Capital: Definition and Concepts, Measurement, the weighted average Cost of Capital; Leverage: Operating and financial, Combined Leverage.

Unit-3 Capital Budgeting, Meaning, importance, rational of Capital Budget, nature of investment Decision, the Administrative framework, methods of appraisal,

Unit-4 Capital rationing, Inflation and Capital Budgeting; Capital budgeting under Risk and Uncertainties

Suggested Readings:
M Y Khan and P K Jain: Financial Management
I M Pandey: Financial Management
Parasana Chandra: Financial Management
M.Com (Hons.) – IX Semester w.e.f. session 2013-14

MCH-9.09 Advanced Cost Accounting

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Inventory system: turnover of material: ABC analysis; VED analysis; JIT, aims and objectives of JIT, Methodology in implementation of JIT, Impact of JIT on Production Price. JIT’s effect on costing system. Material Requirement Planning (MRP-I), aims, methodology, methods of Operations, Requirement for Implementation of MRPI, MRPI and Inventory Management. Zero Inventory system.

Unit-2 Manufacturing resource planning (MRP II), Evolution, essential elements. Enterprise resource planning (ERP), Lean Accounting, Back flush Costing, Conditions for adopting Back flush Costing, different types of back flush Costing, Accounting for Variances, disposition of variances, difficulties in backflush costing, backflow costing in JIT system.

Unit-3 Process Costing; Work in Progress, Inter process Profits, by Products and Joint Products. Uniform costing, Concept, Scope of Uniform costing, Need for Uniform Costing, Inter firm comparison, Need for Inter Firm Comparison. Requirements of an Inter firm Comparison scheme, Types of Comparison.

Unit-4 Cost records, Integral system, preparation of accounts under integral system. Non-integral system, preparation of accounts under non-integral system. Benefits and limitations of integral and non-integral systems.

SUGGESTED READINGS
1. Saxena and Vashishtha: Advanced Cost Accounting; Sultan Chand and Sons, Delhi.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 An overview: Capital Expenditure and Capital Budget (Meaning, objective and phases) Facets (Aspects ) of project analysis, Feasibility Study, Articulation of framework of Resource allocation: Three key criteria Investment strategies, Strategic – Position and Action Evaluation and Capital Budgeting Generation and screening of Project ideas: The complete process.

Unit-2 Market and Demand analysis; The Study of situation, Information, Market and Demand Forecasting: Market Planning and Methods of Demand Forecasting. Technical analysis with materials, Manufacturing-process, Product-mix, capacity, location, machines and schedules.

Unit-3 Financial analysis: Project-cost, Sources of Finance, Estimates of cost of Production, Sales, working Capital Requirements and its sources, working results, BEP and Cash flows, Project cash clows, time Value of Money.

Unit-4: Cost of Capital of the Project: Basic Concepts and Premises: Rate of Return, Cost of preference and Equity Capital; Cost of Capital for a New Company and in practice, Cost of Depreciation generated funds, appraisal critera: NPV, Cost-Benefit Ratio, IRR Urgency, accounting Rate of Return, Investment Appraisal: Indian and International Profile. Types of Projects and Relevance of IRR.

Suggested Readings

Brycd, M.C: Industrial Development, McGrawe Hill(Int.Ed.), New Yorik..
Chandra, Prasanna; project Preparation, Appraisal and Implementation, Tata McGraw Hill, Delhi.
I.D.B.I: Manual of Industrial project analysis in Developing countries.
O.E.C.D®I) Manual for Preparation of Industrial Feasibility studies. (ii)
Guide to Practical Project Appraisal.
Pitale, R.L: Prouect appraisal Techniques, Oxford and IBH.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Introduction: Nature and role of financial system; financial system and financial markets; financial system and economic development; Indian financial system-an overview.

Unit-2 Financial Markets: Money and capital markets; Money market- meaning, constituents, functions of money market; Money market instruments – call money, treasury bills, certificates of deposits, commercial bills, trade bills etc.; Recent trends in Indian money markets; capital-market-primary and secondary markets; Depository system; government securities market; Role of SEBI-an overview; Recent developments.

Unit-3 Reserve Bank of India: Organisation, management and functions; credit creation and credit control; Monetary policy.

Unit-4 Commercial Banks: Meaning, functions, management and investment policies of commercial banks; Present structure; E-banking and e-trading, recent developments in commercial banking.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Small Business: Meaning, Definition, Nature, Importance; Legal Forums of Small Business organisations Problems of small business organisation, Govt. policy regarding small business; Future of small business in India.

Unit-2 Financial Management in Small Business: Small business versus Large Business from the viewpoint of financial management;

Unit-3 Capital budgeting process in small business – Pay back Method, Average Rate of Return, Internal rate of return and Net present value method; Analysis of risk s and uncertainties.

Unit-4 Working Capital Management in Small Business – Nature and importance of working capital in small companies Cash Management, Receivable Management,
M.Com (Hons.) – IX Semester w.e.f. session 2013-14

MCH-9.13 International Finance

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-3 International liquidity, Creation of SDRs, IMFs, funding facilities, the European Monetary system, Monetary and Banking Institutions in International Markets.

Unit-4 International Capital and Money Market Instruments: GDRs ADRs, IDR, Euro Bonds, Euro Loans, Repos, CPs, floating rate instruments, loan-syndication and Euro – deposits.

SUGGESTED READINGS

The Economic Time
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I

Unit-II

Unit-III

Unit-IV

Books:
3. V.K. Bhalla, :Security Analysis & Portfolio Management
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14
MCH-10.01 Strategic Management -II

Max.Marks:100
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Strategic Analysis and Choice: The Process of Strategic Choice, Corporate Level Strategic Analysis, Business Level Strategic Analysis, Subjective Factors in Strategic Choice, Contingency Strategy, Strategic Plan.


Unit-3 Behavioural Implementation: Leadership Implementation, Corporate Culture, Corporate Politics and Use of Power, Personal values and Business Ethics.


Unit-4 Strategic Evaluation and Control: Overview of Strategic Evaluation and Control, Techniques of Strategic Evaluation and Control.

SUGGESTED READINGS:
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MCH 10.02 Accounting Theory and Practice

Max.Marks:80
Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II

Unit-III

Unit-IV
Contemporary Issues in Accounting: Human Resource Accounting, Accounting for Price-Level changes, Value Added Accounting and Reporting, Forensic Accounting and Reporting.

Suggested Readings
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MCH-10.03 Corporate Tax Planning and Management

Max.Marks:80
Time: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II
Tax provisions relating to free trade zones, infrastructure sector, backward areas. Tax issues relating to amalgamations: Meaning and types of amalgamation, Tax incentives of amalgamation to amalgamating company, amalgamated company and shareholders of amalgamating company. Tax planning with reference to amalgamation of companies.

Unit-III
Tax Planning and Financial Management Decisions: Tax Planning relating to capital structure decisions, Dividend policy, Inter corporate Dividends, Bonus share and Bonus debentures, Tax planning in respect of own or lease.

Unit-IV
Tax planning in respect of sale of assets used for scientific research, Make or buy decisions, Repair replace, Renewal or renovation of an asset, Shut down or continue decisions. Tax planning in respect of selling in domestic or foreign market.

Suggested Readings:
1. Corporate Tax Planning & Management: Dr. H.C.Mehrotra & Dr. S.P.Goyal Sahitya Bhawan Agra.
2. Direct Tax Planning & Management: Dr.V.K.Singhania, Dr. Kapil Singhania, Monica Singhania, Taxmann Publications.
M.Com (Hons.) - Xth Semester w.e.f. session 2013-14

MCH-10.04 Advanced Accounting

Max.Marks: 80
Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-3 Farm Accounting- Need-Accounting treatment –Recording-Final Accounts. Government Accounts-General Principal- Indian Audit and Accounts Department – Comptroller and Audit General of India- Public Accounts Committee-Consolidation of funds-Compilation of accounts, Value added Accounting, Voyage Accounts. .

References:-
Beams, F.A; Advanced Accounting ,Prentice Hall, New Jeresy.
Fischer ,P.M., W.J.Taylor and J.A.Leer; Advanced Accounting , South-Western , Ohio .
Kesio D.E. and J.J.Weygandt: Intermediate Accounting, John Wiley and Sons, N.Y.
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MC H-10.05  Portfolio Management

Max.Marks:80
Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II

Unit-III
Capital Asset Pricing Model including SML and CML; Empirical evidence on CAPM (with numerical); Factor Models and Arbitrage pricing theory; Risk tolerance and asset allocation. The Zero Beta Model, Behavioural Finance and the guidelines for Investment Decisions.

Unit-IV
Portfolio Performance Evaluation (including M² measure of performance and style analysis); Risk adjusted measures of return; Strategies of the Great Masters.

Suggested Readings:-
1. ZVIBodie et al, “Investments” 6th Ed. MGH companies.
2. Ranganatham, M. and Madhumati, R.”Investment Analysis and Portfolio Management”, Pearson
Course Inputs

Unit-I
Financing Foreign Operations I: Short-Term financing, Financing the Foreign Trade; International Banking (including Baker –Plan and Macro Prudential Indicators). Eurocurrency- market (including instruments and interest rates), Commercial Borrowings and Euro-Issues.

Unit-II
Financing Foreign Operations II: Special Financing Vehicles; Designing a Global Financing Strategy; Interest rate and Currency Swaps (including parallel and Back-to-Back loans)

Unit-III:
MNCs and International Taxation; Various models of Treaties on Taxation; Meaning and computation of Arm’s length price, Transfer pricing, International portfolio investment:- Measurement of total returns, Benefits of international equity financing, International bond investing and optional international asset allocation.

Unit-IV

Note:
The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I

Unit-II
Conversion of pvt. Ltd. companies into Public Limited Companies; Buy Back of Shares; Mergers, Acquisitions, Amalgamation and Takeovers. SEBI Takeover Regulation (1997).

Unit-III
Mutual Funds; Portfolio Management (including Responsibility of Portfolio – Managers; Venture Capital: Indian scenario, Sweat Equity, Venture capital Funds and Guideline for VCFs; overseas VC- Investments; Mode of Funding.

Unit-IV
Non-resident Indian Investors; foreign Investment and Institutional Investors. Joint Ventures, depositories and Custodians.

Suggested Readings:
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-4 Sources of Working Capital Funds: Accruals, trade, credit, commercial banks advances, public deposits, Inter corporate deposits, short term loans from financial institution, right debentures for working capital, commercial papers and factoring Regulation of Bank Finance:- Recommendations of Latest Committee.

SUGGESTED READINGS

2. I.M.Pandey ‘Financial Management’
3. Parsana Chandra ‘Financial Management Theory and Practice’
5. 5. Van Horse, James C ‘Financial Management and Policy.'
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MCH-10.09 Cost Management

Max.Marks:80

Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I Cost Control, importance of Cost Control, elementary of a Cost Control Scheme, Cost Control Techniques, Cost Control in Individual Cost Elements, Cost reduction, Cost reduction process, Tools and techniques of Cost reduction. Value Analysis, Types of Value, Procedures of Value Analysis, Relationship between value, function and cost, Techniques of value analysis developed by Lawrance D. Miles.

Unit-2 Activity based Costing (ABC), Inadequacies of traditional methods of overhead absorption. Under costing and over costing, Product-Cost-Cross subsidization, Cost Hierarchies, Cost Drivers and cost pools, implementing ABC system for cost management and profitability, Kaplan and Cooper’s approach to ABC.


Unit-4 Target Costing, origin, steps or stages in target costing, traditional vs. target costing, target costing process, impact of target costing on profitability. Kaizen, Concept, Procedure for implementation, evaluation, Kaizen Costing. Business Process Outsourcing (BPO), Concept, Major Areas, types of outsourcing, Outsourcing vs. Contracting, Outsourcing vs.BPO, Business Process Reengineering (BPR), Concept, Methodology. Synergy, characteristics, types.

SUGGESTED READINGS

1. Saxena and Vashishtha: Advanced Cost Accounting; Sultan Chand and Sons, Delhi.
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MCH -10.10  Project Management

Max.Marks:80
Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-3 Project appraisal: Qualitative, Strategic Aspects and Organisational considerations. Project Management for project implementation (including Network techniques)


Suggested Readings

Chandra, Prasanna; project Preparation, Appraisal and Implementation, Tata McGraw Hill, Delhi.
I.D.B.I: Manual of Industrial project analysis in Developing countries.
Pitale, R.L: Prouect appraisal Techniques, Oxford and IBH.
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-1 Development Banks: Concept, objectives, and functions of development banks; Operational and promotional activities of development banks; IFCI, ICICI, IDBI, IRBI, SIDBI, NABARD; State Development Banks, State Financial Corporations.

Unit-2 Insurance Sector: Objectives, role, investment practices of LIC and GIC; Insurance Regulatory and Development authority- role and functions.

Unit-3 Unit Trust of India: Objectives, functions and various schemes of UTI; Role of UTI in industrial finance. Mutual Funds: Concept, performance appraisal, and regulation of mutual funds( with special reference to SEBI guidelines); designing and marketing of mutual funds schemes; Latest mutual fund schemes in India- an overview.

Unit-4 Non-Banking Financial Institutions: Concept and role of non-banking financial institutions; Source of Finance; Functions of non-banking financial institutions; Investment policies of non banking institutions in India. Merchant Banking: Concept, functions and growth; Government policy on merchant banking services; SEBI guidelines; Future of merchant banking in India.

SUGGESTED READINGS
Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs

Unit-I:
Introduction: Concept, nature and scope of Production Management; Evolution of production function; Production Process, Organization of production function; Relationship between production and other functions.

Unit-II:
Location and Layout:
Location: nature, objectives and significance, Theories of location; factors influencing location.
Layout: Meaning, objectives and types; principles of layout; factors affecting layout.

Unit-III:
Production Planning and Control:
Production Planning: Concept, need and Types of Production planning; Production planning techniques. Factors influencing Production Planning.
Production Control: - Meaning, objectives and elements; Control techniques, Production Control in different Production Systems; Benefits & limitations.

Unit-IV:
Quality Control and Plan Maintenance.

Quality control: Meaning, scope, objectives and organization; Quality Control Techniques.

Plant Maintenance: Meaning, scope, objectives, types; Maintenance programme techniques & Organization.
M.Com (Hons.) -Xth Semester w.e.f. session 2013-14

MCH-10.13  International Finance

Max.Marks:80
Times: 3 Hrs

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Course Inputs


Unit-2 Managing the Multinational Financial System: Inter company fund-flow mechanisms, designing a global remittance policy, transfer-pricing and tax evasion.

Unit-3 Foreign Investment Analysis: International Portfolio Investment, Corporate Strategy and Foreign Direct Investment, Capital Budgeting for multinational corporation,

Unit-4 The Cost of Capital for foreign-investment; International Banking Trends and Strategies, and the International Debt Crisis and Country risk-analysis.

SUGGESTED READINGS
   Buckley, Adrian, Multinational Finance, Prentice Hall, New Delhi.
5. The Economic Times
The examiner shall set nine questions in all covering the whole syllabus. Question No. 1 will be compulsory covering all the units and shall carry 8 small questions of two marks each. The rest of the eight questions will be set from all the four units. The examiner will set two questions from each unit out of which the candidate shall attempt four questions selecting one question from each unit. All questions shall carry 16 marks each.

Unit-I
Derivatives: Introduction: History and Growth; Types. What to do the derivatives do; uses; Derivative-disasters; Hedging: Costs, benefits, Instruments (with elementary knowledge), non-financial-Hedges. Derivatives Market in India; Why do this Hedging?

Unit-II
Forward And Futures: Meaning, types, Markets, maturities, participants, Premiums, Margins, pricing. Hedging Exposures with Forward and Futures; Basis Risk and optional Hedge Ratio; Tailing and Rolling the Hedge. Cost of carry Model for Forwards and Futures, Forward-Discount rates. Arbitrage between futures and forward markets: Stock-Index and Synthetic Futures with their Pricing-Models; Risk containment Measures for Index Futures in India; Strategies for Futures Markets – Problems and Solutions.

Unit-III
Options: Meaning, types (including stock-index commodity, individual-equity, Interest rate and Bond options – contracts) and uses – Risk Neutral-valuation; Options Markets. Options Pricing: Binomial and Black-Scholes Models; Risk Neutral Valuation; exotic-options. Complex-options Strategic, Currency-options; Intrinsic vs Time-Value of options; Market-Structure for options; Reading the prices; options in management of translation exposure. Problems and Solutions.

Unit-IV

Books:
5. V.K. Bhalla: Investment Management: S. Chand
Firstly, private secondary schools cater for children between 11 and 13 to 16 and often has a Sixth Form within the school for children 16-18. Many of these private schools are also members of the Independent Schools Council (ISC). This is a non-profit organisation representing about 80% independent schools in the UK (in 2011).