

**How To Make Millions With Your Ideas: An Entrepreneur's Guide By
Dan S. Kennedy¹**

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This single big idea led P90X to sell millions of copies. The big idea is so important that advertising legend David Ogilvy said, "Unless your advertising contains a big idea, it will pass like a ship in the night." You must captivate viewers in the first 30 seconds. We all know attention spans are short. Every marketing communication must have a great hook to reel in your audience. But the stakes are much higher for video sales letters. Practice making a video every day. The tips above are essential for creating great video sales letters, but you also need to perform well. Body language, facial expressions, and tone of voice all matter enormously when you're on camera. Even the perfect pitch will fall flat if you don't know how to deliver it. Ultimate Guide to Email Marketing for Business. "Dan Kennedy can make dreams come true. You'll get a million dollars worth of value from this book. A must read for entrepreneurs and CEOs."--Joseph R. Mancuso, founder of Center for Entrepreneurial Management/The Chief Executive Officers Club, author of How to Write a Winning Business Report. "At our conferences we deal with thousands of inventors, authors, manufacturers, and creative people bringing new products to the marketplace. Every one of them would profit tremendously by reading Dan Kennedy's book. A leading producer of infomercials and video brochures, he is also the author of How to Make Millions With Your Ideas (Plume). He lives in Phoenix, Arizona. What other items do customers buy after viewing this item? Free 2-day shipping on qualified orders over \$35. Buy How to Make Millions with Your Ideas : An Entrepreneur's Guide at Walmart.com. It examines the methods and principles of dozens of successful entrepreneurs, including author Dan Kennedy's surefire, easy-to-follow Millionaire Maker Strategies. It helps you determine which of the three paths to success are best for you and guides you step-by-step down that path on your way to fortune. Discover: You've come up with a brilliant idea for a brand-new product or service you know could make you rich. Or maybe you currently own a business that pays the bills, and your dream is to become fabulously successful and retire a millionaire. But how? How to Make Millions with Your I...